

Maximize Your Surplus Asset ROI Value

Sustainability

Every company has surplus assets on their balance sheet. Poor inventory control management and tracking of these non-performing assets can cause unseen business losses before anyone recognizes the problem exists.

Incorporating sustainability into business decisions is proving to be a valuable decision.

If you're not practiced in the concepts of sustainability, now's the time to learn. Becoming more involved in actively ensuring that your investment recovery efforts are captured in your organization's sustainability reporting is essential. After all, much of investment recovery deals with the highest and best use of assets—one of the key rules of sustainability.

Every organization is at risk

- **Manufacturers of goods, where materials normally make a stop in a warehouse**
- **Companies that buy supplies and materials that go unused and tie up needed cash**
- **Industrial organizations with an accumulation of assets that are non-performing, due to replacement purchases or unused materials that remain following project completion**

Surplus assets tie up valuable real estate space and capital that should be used to generate revenue.

Useful Life

In considering the useful life of an asset from the standpoint of sustainability, there may be other benefits beyond the financial savings:

- **Reduced use of natural resources, including water, minerals and fossil fuels associated with the manufacture and purchase of a new item**
- **Potential for reduction in greenhouse gas emissions from transport that would have otherwise taken place as part of the purchase of a new asset.**



Sustainability

GoIndustry DoveBid's approach

GoIndustry DoveBid is the recognized industry leader in providing a strategic approach to sustainability initiatives through a suite of flexible, full and self-service asset management solutions - from asset redeployment to efficient asset disposition.

For many customers, surplus and under-utilized business equipment can accumulate faster than be sold, taking up valuable warehouse space and capital. This equipment is an untapped source of revenue and return and is often invisible in most organizations. While most companies place great focus on their supply chain management, little attention until recently, has been given to the management of surplus, non-producing assets.

Best in class capabilities

- **Top quality services including valuations, redeployment, disposals and support services.**
- **Disposition methods: online auctions, proprietary industry exchanges, webcast auctions, private treaty and negotiated sales.**
- **AssetZone[®], the leading asset redeployment and asset management software tool.**
- **Sustainability, transparency, and project health and safety as core components of our corporate governance.**

GoIndustry DoveBid has been providing best-in-class services for selling, appraising, and redeploying assets to global companies for over 100 years. Our company combines the best cutting edge technology with hands-on full service turnkey solutions to deliver global asset disposition and redeployment services that are unrivaled in the industry. We consistently apply our in-depth knowledge and extensive experience to maximize returns for clients on the sale of surplus assets. We focus on honing marketing skills and developing buyer 'profiles' and databases that span all geographic regions and asset property characteristics.

We have developed and administered creative and successful asset disposition programs and events for clients all over the world. For example, in the last two years alone, we have conducted over 2,400 sales events for our customers globally.

GoIndustry DoveBid has consistently been selected by Fortune 500 companies to provide asset management and disposition services because we:

- **Provide a financially compliant solution that is transparent and auditable.**
- **Have the resources and flexibility to integrate with existing business processes.**
- **Have a robust redeployment tool that is best of breed in the industry and a sales platform that delivers maximum return on assets quickly so that payment is received faster and easier.**

Active members of the following Professional Organizations:



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